



**Solutions
for Business**

Trade Ally Application

Company Information

Company Name	_____	Company President/ Owner	_____
Contact Name	_____	Number of Full-Time Employees in Arizona office(s)	_____
Position	_____	Business location(s) in Arizona	_____
Address	_____		
City, State, Zip	_____		
Phone	_____		
Fax	_____		
E-mail	_____		
Corp Parent Name	_____		

Licenses and Services

Check all services that your firm provides.

<input type="checkbox"/>	Lighting installation services	<input type="checkbox"/>	Energy Studies
<input type="checkbox"/>	Lighting consulting services	<input type="checkbox"/>	IT Solutions
<input type="checkbox"/>	HVAC installation services	<input type="checkbox"/>	Pump services
<input type="checkbox"/>	HVAC consulting services	List other services and comments:	
<input type="checkbox"/>	Refrigeration installation services		
<input type="checkbox"/>	Architectural services		
<input type="checkbox"/>	Engineering services (please list)		
<input type="checkbox"/>	Equipment vendor (please list)		

List all Contractors and Professional Licenses held by your firm and individuals within your firm (use additional paper if necessary).

License #	Issued To	Class	Description	Expiration Date

References and Work History

Number of energy efficiency projects your firm has installed over the last three years:

2007: _____

2008: _____

2009: _____

Provide the business name, contact name, contact phone # and email address for three commercial energy efficiency project references.

Reference #1	Reference #2	Reference #3
Contact Name	Contact Name	Contact Name
Business Name	Business Name	Business Name
Street	Street	Street
City State Zip	City State Zip	City State Zip
Phone	Phone	Phone
E-mail Address	E-mail Address	E-mail Address

I (or an employee of my company) have attended an APS Solutions for Business Introductory Seminar.

Seminar Attended: _____

Location and Date Attended: _____

Do you agree to offer and provide services in accordance with the APS Solutions for Business Policies and Procedures manual posted on aps.com? Yes No Please initial _____.

I certify that the above information is correct and properly represents the Company.

Signature Title Date

Name (please print)

Please complete Pages 1 and 2 of this form and submit the signed original to:

APS Solutions for Business
2001 N 3rd Street, Suite 106
Phoenix, AZ 85004

How did you hear about the program?



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Trade Ally Program Overview

The APS Solutions for Business program helps commercial business, school, industrial, and public agency customers reduce their energy use. APS offers incentives, training, and energy information services to customers to improve energy efficiency.

APS Solutions for Business Trade Allies are contractors, engineers, ESCOs and design professionals who have been educated on the program and have agreed to follow the program's rules and processes. Trade Allies are important outreach partners. They help businesses learn about APS' energy efficiency programs and incentives. Trade Allies qualify for discounted registration fees for Solutions for Business workshops and have access to program marketing tools.

To Apply

Please complete pages 1 and 2 of this form and submit the signed original to:

APS Solutions for Business
2001 N 3rd Street, Suite 106
Phoenix, AZ 85004

The APS Solutions for Business team will review all applications, verify the information provided and contact the references listed. If any information is missing or inadequate, we will contact you to request an update. Upon verification of all items, your company name and contact information will be posted on the APS Solutions for Business Trade Ally Reference Listing web page.

IMPORTANT: The information completed in the "Company Information" section of the application will be the information included in the Trade Ally Reference Listing.

APS provides the list of energy efficient equipment and service providers for informational purposes only. APS makes no warranty of any kind whatsoever, including, without limitation, the warranty of merchantability or fitness for purpose. Under no circumstances will APS be liable for indirect, special, consequential, punitive or exemplary damages.

Questions?

Please contact us with any questions via phone, fax or email.

Phone: (866) 277-5605

Fax: (866) 277-5604

E-mail: APS.solutionsforbusiness@kema.com (include "APS Trade Ally Question" in the subject line)

The Solutions for Business program is funded by APS customers and approved by the Arizona Corporation Commission.