



## Trade Ally Application

### Company Information

Company Name _____	Company President/ Owner _____
Contact Name _____	Number of Full-Time Employees in Arizona office(s) _____
Position _____	Business location(s) in Arizona _____
Address _____	_____
City, State, Zip _____	_____
Phone _____	_____
Fax _____	_____
E-mail _____	_____
Corp Parent Name _____	_____

### Licenses and Services

**Check all services that your firm provides.**

<input type="checkbox"/> Lighting installation services	<input type="checkbox"/> Energy Studies
<input type="checkbox"/> Lighting consulting services	<input type="checkbox"/> IT Solutions
<input type="checkbox"/> HVAC installation services	<input type="checkbox"/> Pump services
<input type="checkbox"/> HVAC consulting services	List other services and comments:
<input type="checkbox"/> Refrigeration installation services	_____
<input type="checkbox"/> Architectural services	_____
<input type="checkbox"/> Engineering services (please list)	_____
<input type="checkbox"/> Equipment vendor (please list)	_____

**List all Contractors and Professional Licenses held by your firm and individuals within your firm (use additional paper if necessary).**

License #	Issued To	Class	Description	Expiration Date

## References and Work History

Number of energy efficiency projects your firm has installed over the last three years:

2007: \_\_\_\_\_

2008: \_\_\_\_\_

2009: \_\_\_\_\_

Provide the business name, contact name, contact phone # and email address for three energy efficiency project references.

Reference #1	Reference #2	Reference #3
_____ Contact Name	_____ Contact Name	_____ Contact Name
_____ Business Name	_____ Business Name	_____ Business Name
_____ Street	_____ Street	_____ Street
_____ City                      State                      Zip	_____ City                      State                      Zip	_____ City                      State                      Zip
_____ Phone	_____ Phone	_____ Phone
_____ E-mail Address	_____ E-mail Address	_____ E-mail Address

I (or an employee of my company) have attended an APS Solutions for Business Introductory Seminar.

Seminar Attended: \_\_\_\_\_

Location and Date Attended: \_\_\_\_\_

Do you agree to offer and provide services in accordance with the APS Solutions for Business Policies and Procedures manual posted on aps.com?     Yes     No                      Please initial \_\_\_\_\_.

I certify that the above information is correct and properly represents the Company.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name (please print)

**Please complete Pages 1 and 2 of this form and submit the signed original to:**

APS Solutions for Business  
2001 N 3<sup>rd</sup> Street, Suite 106  
Phoenix, AZ 85004



## Trade Ally Program Overview

The APS Solutions for Business program helps commercial business, school, industrial, and public agency customers reduce their energy use. APS offers incentives, training, and energy information services to customers to improve energy efficiency.

APS Solutions for Business Trade Allies are contractors, engineers, ESCOs or architects who have been educated on the program and have agreed to follow the program's rules and processes. Trade Allies are important outreach partners. They help businesses learn about APS' energy efficiency programs and incentives. Trade Allies qualify for discounted registration fees for Solutions for Business workshops and have access to program marketing tools.

### To Apply

Please complete pages 1 and 2 of this form and submit the signed original to:

APS Solutions for Business  
2001 N 3rd Street, Suite 106  
Phoenix, AZ 85004

The APS Solutions for Business team will review all applications, verify the information provided and contact the references listed. If any information is missing or inadequate, we will contact you to request an update. Upon verification of all items, your company name and contact information will be posted on the APS Solutions for Business Trade Ally Reference Listing web page.

**IMPORTANT:** The information completed in the "Company Information" section of the application will be the information included in the Trade Ally Reference Listing.

*APS provides the list of energy efficient equipment and service providers for informational purposes only. APS makes no warranty of any kind whatsoever, including, without limitation, the warranty of merchantability or fitness for purpose. Under no circumstances will APS be liable for indirect, special, consequential, punitive or exemplary damages.*

### Questions?

Please contact us with any questions via phone, fax or email.

Phone: (866) 277-5605

Fax: (866) 277-5604

E-mail: APS.solutionsforbusiness@kema.com (include "APS Trade Ally Question" in the subject line)

*The Solutions for Business program is funded by APS customers and approved by the Arizona Corporation Commission.*